

香港交易及結算所有限公司及香港聯合交易所有限公司對本公告的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示，概不對因本公告全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

# FGG

**福萊特玻璃集團股份有限公司**

**Flat Glass Group Co., Ltd.**

(於中華人民共和國註冊成立的股份有限公司)

(股份代號：6865)

## 海外監管公告

本公告乃由福萊特玻璃集團股份有限公司(「本公司」)根據香港聯合交易所有限公司證券上市規則第13.10條作出。

以下為本公司於上海證券交易所網站刊登之《關於福萊特玻璃集團股份有限公司2022年度非公開發行▲股股票申請文件一次反饋意見的回覆》，僅供參閱。

承董事會命  
福萊特玻璃集團股份有限公司  
董事長  
阮洪良

中國浙江省嘉興市，二零二二年九月二十日

在本公告之日，本公司的執行董事為阮洪良先生、姜瑾華女士、魏葉忠先生、沈其甫先生，而本公司的獨立非執行董事為徐攀女士、華富蘭女士和吳幼娟女士。



**2022**

**A**

2022 8 23

221861

A

1

2

3

1		195
	150	
2		5
		8
3	2019	4
6	2021	38
	1	2
		15
4		
		25
5		
1		
	2	
		3
		4
		5
		6 2019
7		
8		
		29



.....115

12

.....136

1

195

150

195

150

75

1,500

75

			2021		2020
	195	150	75	1,500	75
	1.6mm/2.0mm/3.2mm	1.6mm/2.0mm/3.2mm	2.0mm/3.2mm	3.2mm/4.0mm	2.0mm/3.2mm
	166mm/182mm/210mm	166mm/182mm/210mm	166mm/182mm/210mm	166mm/182mm	166mm/182mm/210mm
380nm-1100nm					
380nm-1100nm					%
	15-22um	15-22um	15-30um	15-30um	15-30um
	1200t/d	1200t/d	1200t/d	600t/d	1200t/d
-	9	9	8	7	9
-					







2016 6 23

Ministry of Commerce & Industry

2017 6 20

90.5%

4.2

0.2

2020 3 26  
2022 12 31

2020 12 31

2021 10 12

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	1,593.26	1,049.82	40.50	7.53
	13,805.98	21,318.01	2,376.94	8,663.85

11,1910.09

**1**

2017

2020

**2**

**3**

30.93% 28.89% 26.72% 19.28%

**2022 1-6 2021 2020 2019**

4

**1**

1

2

3

<https://www.safe.gov.cn>

4

5

6

**2**

1

2

1

2

<http://www.mofcom.gov.cn>

<http://gpj.mofcom.gov.cn>



8

1

2

3

2019

4

6

2021

3

38

1

2

1		[2019] 053		2019-05-23		6

2		[2021] 11		2021-04-09		38
3		[2019] 1		2019-09-10	X 1	1.2
4		[2019]0021		2019-11-12		0.11

2

1

3

1

1            2019  
2019

2019

6

2019    4    23

2019    5    23                    60,000

2 2021

2021

2021

38

2021 3 18

2021 4 9

380,000

**2**

1                    2019   9

2019   9

X

1

1.31

2                    2019    11

2019    11

10,848.76

1,100

2019    11

10%        50%

1,100

1,048,919.73

0.10%

[2020]16

2017    2

24

3412961557

2017    7    13

2020    7    13

1.31

2

3

4

5

2019

1

2

3

4

5

**1**



2

2020

2021

2019

S00132

20 S00142

21

22 S00089

2019 12 31 2020 12 31 2021 12

31

**1**

1

2

3

4

5

6

7

**2**

1

2

1

2

3

4

5

6

7

8

9

10

<http://credit.customs.gov.cn>

1

2

3

**4**



2102

1

1

2

3

<http://www.gsxt.gov.cn>

<http://jsj.jiaxing.gov.cn>

4

5

2

1

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3

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1

2

<http://www.gsxt.gov.cn>

<http://jsj.jiaxing.gov.cn>

<https://zjw.sh.gov.cn>

<http://zfcxjsj.chuzhou.gov.cn>

3

4

5

6

1

2

3

4

5

1

2

3

4

5

6 2019

7

8

A

600,000

1	195	75	434,933.56
		120	193,000.00

**195**

434,933.56

195

5

1,200 /

**1**

434,933.56

121,202.33

249,858.85

18,553.06

45,319.32

193,000.00

		<b>389,614.24</b>	<b>89.58%</b>
1		121,202.33	27.87%
2		249,858.85	57.45%
3		18,553.06	4.27%
		<b>45,319.32</b>	<b>10.42%</b>
		<b>434,933.56</b>	<b>100.00%</b>

**2**

1

121,202.33



			( )	
1	+	598,536.92	0.19	110,729.33
2				10,473.00
1		1	900.00	900.00
2		1	500.00	500.00
3	/ / /	1	9,073.00	9,073.00
				<b>121,202.33</b>

2

249,858.85

1	1*1200t/d	1	505.21	505.21
2	1*1200t/d	5	12,008.48C	

15	1*1200t/d	5	225.00	1,125.00
16	1*1200t/d UPS	5	110.62	553.08
17	1*1200t/d	5	184.36	921.80
18	1*1200t/d	5	86.16	430.78
19	1*1200t/d	5	169.91	849.56
20	1*1200t/d	1	872.94	872.94
21	1*1200t/d	1	368.21	368.21
22	1*1200t/d	1	1,500.00	1,500.00
23	1*1200t/d	5	272.51	1,362.57
24	1*1200t/d	5	108.10	540.49
25	1*1200t/d	1	67.15	67.15
26	1*1200t/d	5	1,508.55	7,542.76
27	1*1200t/d			


62	6	5	193.85	969.25
63	6	5	15.84	79.21
64	6	5	470.14	2,350.69
65	6	5	64.87	324.34
66	6	5	279.16	1,395.82
67	6	5	268.51	1,342.54
68	6	5	401.73	2,008.63
69	6	5	14.33	71.63
70	6	5	745.17	3,725.83
71	6	5	342.49	1,712.44
72		1	438.75	438.75
				<b>249,858.85</b>

3

18,553.06

4

2021      2020

45,319.32

**3**

63,872.38

**150**

375,296.00

150

4

1,200 /

3

1,200 /

253,104.16

227,000.00

1

1,200 /

122,191.84

**1**

253,104.16

72,639.57

154,717.25

11,367.84

14,379.51

227,000.00

		<b>238,724.65</b>	<b>94.32%</b>
1		72,639.57	28.70%
3		154,717.25	61.13%
5		11,367.84	4.49%
		<b>14,379.51</b>	<b>5.68%</b>
		<b>253,104.16</b>	<b>100.00%</b>

**2**

1

72,639.57



.

38	1*1200t/d MCC	3	166.10	498.31
39	1*1200t/d	3	30.20	90.59
40	1*1200t/d	3	30.06	90.19
41	1*1200t/d	3	48.00	144.00



65	6	3	279.16	837.49
66	6	3	268.51	805.52
67	6	3	401.73	1,205.18
68	6	3	14.33	42.98
69	6	3	745.17	2,235.50
70	6	3	342.49	1,027.46
71		1	438.75	438.75
72	LNG 2000	1	3,500.00	3,500.00
73		1	450.00	450.00
74		1	635.00	635.00
75		1	1,500.00	1,500.00
76	110KV 10kv	1	530.00	530.00
				<b>154,717.25</b>

3

11,367.84

4

2021 2020

14,379.51

**3**

253,104.16

227,356.82

227,000.00

25,747.35

180,000.00

**1**

2021

2022

2024

2022 -2024

=2024

-2022

=

-

=

+

+

+

=

+

+

**2**

2021 871,322.81  
 41.68% 2022 2024  
 2021 2022 2024  
 = 2021

	2021 A		2022 B	2023 C	2024 D	2024 D-A
	871,322.81	-	1,234,483.18	1,749,005.89	2,477,977.55	1,606,654.74
	93,974.81	10.79%	133,142.76	188,635.60	267,257.41	173,282.59
	110,575.96	12.69%	156,663.13	221,959.07	314,469.84	203,893.88
	53,119.65	6.10%	75,259.50	106,627.06	151,068.37	97,948.71
	69,226.20	7.94%	98,079.12	138,957.71	196,874.18	127,647.98
	227,646.95	26.13%	322,528.38	456,955.63	647,411.08	419,764.13
	554,543.57	<b>63.64%</b>	<b>785,672.90</b>	<b>1,113,135.07</b>	<b>1,577,080.86</b>	<b>1,022,537.29</b>
	103,698.26	11.90%	146,918.86	208,153.47	294,910.17	191,211.91
	230,691.01	26.48%	326,841.18	463,065.97	656,068.16	425,377.15
	35,268.17	4.05%	49,967.66	70,793.79	100,300.07	65,031.90
	369,657.44	<b>42.42%</b>	<b>523,727.70</b>	<b>742,013.22</b>	<b>1,051,278.39</b>	<b>681,620.95</b>
	184,886.13	<b>21.22%</b>	<b>261,945.19</b>	<b>371,121.85</b>	<b>525,802.47</b>	<b>340,916.34</b>

2022 -2024 340,916.34

180,000.00

180,000.00

30%

195

1

2

1,200 /

3

2

18

				T0	T1
1		389,614.24	89.58%	214,713.05	174,901.20
1.1		121,202.33	27.87%	121,202.33	-
1.2		249,858.85	57.45%	74,957.66	174,901.20
1.3		18,553.06	4.27%	18,553.06	-
2		45,319.32	10.42%	-	45,319.32
<b>3</b>		<b>434,933.56</b>	<b>100.00%</b>	<b>214,713.05</b>	<b>220,220.51</b>

/	T+18																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18





IRENA 2030  
2,840GW

Zion

Market Research and Analysis / Span / MCID 21 / Lang (zh-CN) / DC 0.000008871 0 595.32 84







	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	85.33%	85.26%	85.08%	81.87%
	90.46%	90.15%	90.72%	86.37%
	107.96%	89.33%	98.60%	100.16%

**1**

24

81%-86%

**2**

100.16% 98.60% 89.33%

107.96%

2021





2						2021	1
1	2023	12	31	3.38			89.08

3						2021	1
1	2023	12	31	2.34			141.96

4						2021	8	1
2024	7	31	2021	0.18		2022		2024

**195**

**1**

	434,933.56	195
5		1,200 /

17.04%

18

6.56

492,809.30

57,813.68

	T1	T2	T3	.....	T10
	246,404.65	492,809.30	492,809.30		492,809.30
	196,568.00	380,296.02	380,296.02		361,212.88
	49,836.65	112,513.28	112,513.28		131,596.42
	-	4,042.59	5,795.25		5,795.25
	6,427.83	12,855.66	12,855.66		12,855.66
	3,696.07	7,392.14	7,392.14		7,392.14
	11,073.73	22,147.46	22,147.46		22,147.46
	28,639.03	66,075.44	64,322.78		83,405.92
	4,295.85	9,911.32	9,648.42		12,510.89
	24,343.17	56,164.12	54,674.36		70,895.03
	20.23%	22.83%	22.83%		26.70%
	9.88%	11.40%	11.09%		14.39%

1

T0-T1

T1

50% T2

100%

19,888.38

		T0	T1	T2	T3		T10
		-	<b>246,404.65</b>	<b>492,809.30</b>	<b>492,809.30</b>		<b>492,809.30</b>
1	/	24.78	24.78	24.78	24.78		24.78
2		-	9,944.19	19,888.38	19,888.38		19,888.38
		-	<b>246,404.65</b>	<b>492,809.30</b>	<b>492,809.30</b>		<b>492,809.30</b>

2

426,733.86

	<b>T0</b>	<b>T1</b>	<b>T2</b>	<b>T3</b>	<b>.....</b>	<b>T10</b>
	-	196,568.00	380,296.02	380,296.02	.....	361,212.88
	-	60,659.55	121,319.09	121,319.09	.....	121,319.09
	-	4,994.55	9,989.11	9,989.11	.....	9,989.11
	-	109,386.07	218,772.13	218,772.13	.....	218,772.13
	-	21,527.83	30,215.69	30,215.69	.....	11,132.55
	-	-	4,042.59	5,795.25	.....	5,795.25
	-	6,427.83	12,855.66	12,855.66	.....	12,855.66

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	24.78
--	-------

2

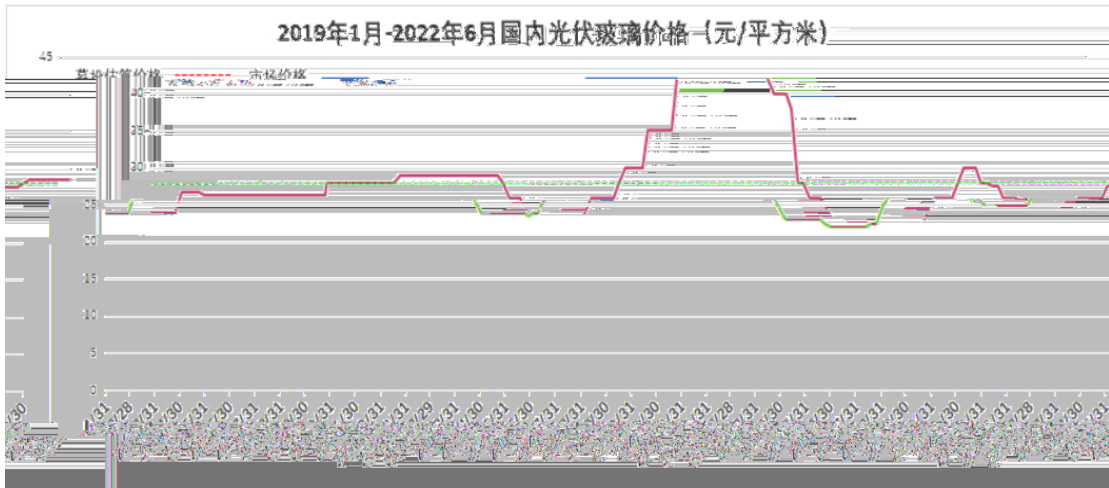
2019

2020

2020

2021 3

2022



2021

28.55 /

2022 6

28.5 /

28.00 /



2

1

2

4.49%

1.50%

2.61%

3 10 5%

8 5% 50

4

3

2022 1-6	23.02%	26.30%	26.71%
2021	35.70%	39.85%	41.10%
2020	44.91%	49.41%	49.04%
2019	32.87%	32.87%	32.12%
	<b>34.13%</b>	<b>37.11%</b>	<b>37.24%</b>

	23.54%	27.05%	N/A
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150

1

253,104.16	150		
3	1,200 /		
16.74%	18	6.62	
	295,685.58		

34,588.03

	T1	T2	T3		T10
	147,842.79	295,685.58	295,685.58		295,685.58
	118,008.83	228,227.55	228,227.55		217,187.82
	29,833.96	67,458.03	67,458.03		78,497.76
	-	2,360.07	3,477.15		3,477.15
	3,856.70	7,713.40			

100%                      T0-T1                      T1                      50%    T2

295,685.58

		<b>T0</b>	<b>T1</b>	<b>T2</b>	<b>T3</b>		<b>T10</b>
		-	<b>147,842.79</b>	<b>295,685.58</b>	<b>295,685.58</b>		<b>295,685.58</b>
1	/	24.78	24.78	24.78	24.78		24.78
2		-	5,966.51	11,933.03	11,933.03		11,933.03
		-	<b>147,842.79</b>	<b>295,685.58</b>	<b>295,685.58</b>		<b>295,685.58</b>

2

256,025.78

	<b>T0</b>	<b>T1</b>	<b>T2</b>	<b>T3</b>	<b>.....</b>	<b>T10</b>
	-	118,008.83	228,227.55	228,227.55	.....	217,187.82
	-	36,395.73	72,791.45	72,791.45	.....	72,791.45
	-	2,866.05	5,732.11	5,732.11	.....	5,732.11
	-	65,631.64	131,263.28	131,263.28	.....	131,263.28
	-	13,115.41	18,440.71	18,440.71	.....	7,400.98
	-	-	2,360.07	3,477.15	.....	3,477.15
	-	3,856.70	7,713.40	7,713.40	.....	7,713.40
	-	2,217.64	4,435.28	4,435.28	.....	4,435.28
	-	6,644.24	13,288.47	13,288.47	.....	13,288.47
	-	130,727.41	256,024.78	257,141.85	.....	246,102.13
	-	117,612.00	237,584.06	238,701.14	.....	238,701.14
	-	25,833.99	46,237.94	47,355.01	.....	36,315.28

2

1

24.78 /

28.00 /

1

195

2

2

1

2

	34.13%	37.11%	37.24%
	23.50%	27.01%	N/A

2019

A

1

90

2018 12

2

90

191,037.15

70%

70% 2019

133,726.00 2019

165,004.90

2020

197,098.37

2021

191,079.08

2022

/2

95,518.58

2022

99,052.82

**A**

**1**

75

2                    2021

**2**

75

181,381.98

2021

68,018.24                    2021                    114,938.45

2022                    /2                    90,690.99

2022                    115,419.50

**A**

**1**

75

4,200                    75

2                    2022                    4,200

2022

**2**

75

181,381.98

2022

60,460.66                    2022                    79,125.01

A

1

75  
1,500  
2022  
2  
1,500  
2022  
2022 6 30  
2022

2

75  
161,923.06  
50%  
50% 2022  
80,961.53 2022  
16,866.99 2022  
49,406.27  
1,500  
1,500  
18,798

90

75  
4,200  
2019  
75  
2021  
1,500  
75  
195  
150  
8  
1,200 /  
1  
18  
6  
2020 12  
31  
21 00008  
2021 1 7  
2022 6 1



2021 1 7

6

**1**

1

2

3

4

5

6

**2**

1

2

3

4

5

6 2019

			195
		150	
	6	2022	
		100%	
100%		334,394.76	1
		2	
		3	4
5			
1			

	IEA	2030
1,721GW	2050	4,670GW

Global Industry Analysts			
2020	76	2027	447
	28.8%		

2

-	7
1,800	

3

100%	100%
------	------

	2022	1		
2021			2021	12 31
				+ 1,648.00
	111			

2021

2021 12 31  
+ 3,278.30

**1**

156.74 2019 2021  
304.06

**2**

660 / 396 4,926.30 1  
0.6

50%

1

	91341126355177446K
	15,000
	2015-08-24
	2015 8 24 50% 50%
	2016 10 25 50% 48.34% 1.66%
	2017 9 29 50% 50%
	2018 11 22 50% 50%

2 1978 3

3411261978\*\*\*\*\* \*\*\*\*\*

3 1970 6

34232661970\*\*\*\*\* \*\*\*\*\*

334,394.76

**1**

[2022]24

[2022]25

2021 12 31

74,273.84

207,330.05

281,603.89

280,500.00

**2**

( ) (22) S00002

( )

(22) S00001

2021 12 31

46,951.80

6,942.96

53,894.76

**3**

2020	57,457.64	4,825.55	62,283.19	334,394.76	1,226,580.04	27.26%
2020	3,846.61	-882.01	4,728.62	334,394.76	723,474.26	46.22%
2020	0	23,013.97	23,013.97	-	626,041.78	3.68%

1

2                    2020                    -882.01

6.1.2

2020

334,394.76

2020

50%

CMVS12100-2008



$$P_n = \sum_{i=1}^n (CI - CO)_i \cdot \frac{1}{(1+r)^i}$$

P<sub>n</sub>

CI

CO

CI CO

r

i

t

1

2

n

n

1

190 /

168.14 /

13%

1

2017 -2021

	/	/	
2017	84.07	95	--
2018	88.50	100	5.26%
2019	99.12	112	12.00%
2020	141.59	160	42.86%
2021	176.99	200	25.00%

2



260.00 /

2

400.00 /

1 190 / 400 /

190 /

190 / 400 /

2021 11

2021

190 / 400 /

2022

2

400.00 /

3

CMVS30800-2008

=

8.02%

1

3.97%

2

+

+

1

0.15%-

0.65%

0.25%

2

1.00%-2.00%

1.35%

3

1.00%-1.50%

1.25%

1.00%-

2.00%

1.20%

		3.97%
		0.25%
		1.35%
		1.25%
		1.20%
		<b>8.02%</b>

			2021 12	2022	2023	2024	2025	2026	2027 1-11
			31	1.00	2.00	3.00	4.00	5.00	5.91
		261,353.45	0.00	43,716.40	43,716.40	43,716.40	43,716.40	43,716.40	42,771.45
1		258,431.18		43,716.40	43,716.40	43,716.40	43,716.40	43,716.40	39,849.18
2	)	736.45							736.45
3		2,185.82							2,185.82
4		0.00		0.00					
		101,777.08	2,990.93	18,526.80	16,340.98	16,340.98	16,340.98	16,340.98	14,895.43
1		0.00							

			2021 12 31	2022	2023	2024	2025	2026	2027 1-11
				1.00	2.00	3.00	4.00	5.00	5.91
	8.02%		1.0000	0.9258	0.8570	0.7934	0.7345	0.6800	0.6340
		121,905.93	-2,990.93	23,320.53	23,460.73	21,719.66	20,107.25	18,615.29	17,673.40
		121,905.93							

2

			2021 12 31	2022	2023	2024	2025	2026	2027	2028	2029 1-2
				1.00	2.00	3.00	4.00	5.00	6.00	7.00	7.20
		487,730.05	0.00	67,300.15	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	16,893.90
1		484,281.87		67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	67,256.00	13,489.87
2	)	68.60		27.37							41.23
3		3,362.80									3,362.80
4		16.78		16.78							
		183,461.21	473.55	28,433.24	24,925.82	24,925.82	24,925.82	24,925.82	24,925.82	24,925.82	4,999.50
1		0.00									
2		446.18	446.18								

3		27.37	27.37								
4		145.87		145.87							
5		3,362.80		3,362.80							
6		38,335.87		5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	5,324.00	1,067.87
7		39,935.75		5,544.76	5,546.42	5,546.42	5,546.42	5,546.42	5,546.42	5,546.42	1,112.47
8		101,207.37		14,055.81	14,055.40	14,055.40	14,055.40	14,055.40	14,055.40	14,055.40	2,819.16
		304,268.84	-473.55	38,866.91	42,330.18	42,330.18	42,330.18	42,330.18	42,330.18	42,330.18	11,894.40
	8.02%		1.0000	0.9258	0.8570	0.7934	0.7345	0.6800	0.6295	0.5827	0.5740
		223,387.24	-473.55	35,982.99	36,276.96	33,584.76	31,091.52	28,784.52	26,646.85	24,665.80	6,827.39
		223,387.24									



1

1

[2022]24

74,273.84

				%
	<b>A</b>	<b>B</b>	<b>C=B-A</b>	<b>D=C/A*100</b>
	15,567,436.54	15,567,436.54		
	556,498,116.82	1,233,904,353.72	677,406,236.90	121.73
	12,104,397.46	14,842,270.00	2,737,872.54	22.62
	544,393,719.36	1,219,062,083.72	674,668,364.36	123.93
	544,390,935.64	1,219,059,300.00	674,668,364.36	123.93
	2,783.72	2,783.72		
	572,065,553.36	1,249,471,790.26	677,406,236.90	118.41
	506,733,371.32	506,733,371.32		
	4,256,310.74	0.00	-4,256,310.74	-100.00
	510,989,682.06	506,733,371.32	-4,256,310.74	-0.83
	61,075,871.30	742,738,418.94	681,662,547.64	1,116.09

74,273.84

68,166.25

1,116.09%

2

[2022]25

207,330.05

				%
	A	B	C=B-A	D=C/A *100
	269,928,627.78	269,928,627.58	-0.20	-0.0000001
	287,543,012.03	2,234,349,180.00	1,946,806,167.97	677.05
	273,762.59	476,780.00	203,017.41	74.16
	286,380,097.05	2,233,872,400.00	1,947,492,302.95	680.04
	286,380,097.05	2,233,872,400.00	1,947,492,302.95	680.04
	889,152.39	0.00	-889,152.39	-100.00
	557,471,639.81	2,504,277,807.58	1,946,806,167.77	349.22
	258,152,822.87	258,152,822.87		
	175,026,109.78	172,824,479.03	-2,201,630.75	-1.26
	433,178,932.65	430,977,301.90	-2,201,630.75	-0.51
	124,292,707.16	2,073,300,505.68	1,949,007,798.52	1,568.08

207,330.05

194,900.78

1,568.08%

3

2

A

334,394.76	53,894.76		
280,500.00		2021	12
31	281,603.89		
	20	-	

13



**1**

1

2

3

4

5

6

**2**

1

2

3

4

5

15

-  
( [2022]013 )  
( [2022]014 )

[2022]24

[2022]25

2017 -2021

2022

2020

2021

**7**

**1**

**2**

3

4

				61,300.04	158,996.70
284,267.73		402,325.05			
6.53%	12.96%	14.15%	13.99%		

A

A

					0
21,351.29	18,539.62	141,922.59			
		0	27,633.71	45,660.16	23,901.28
			100%		

61,300.04	110,011.70	220,067.95	236,501.18
	6.53%	8.97%	10.96%
			8.22%

	<b>2022 6 30</b>	<b>2021 12 31</b>	<b>2020 12 31</b>	<b>2019 12 31</b>
	2.37	3.76	1.77	2.03
	324,480.17	210,169.31	114,615.43	47,904.78
	77,842.51	74,094.66		



15%~30%

100%

	<b>2022 6 30</b>	<b>2021 12 31</b>	<b>2020 12 31</b>	<b>2019 12 31</b>
	196,625.21	186,069.65	61,740.20	131,627.75
	409,842.89	227,721.30	153,583.18	99,388.02
	366,054.62	-	23,668.20	-
	<b>972,522.72</b>	<b>413,790.95</b>	<b>238,991.59</b>	<b>231,015.77</b>

2020

2021

1,000

2021

1,200

1,200

2022

2022 6 30 14,600 /

2019 5,400 / 170.37%

186,069.65 196,625.21

131,627.75 61,740.20

227,721.30 409,842.89

2020 99,388.02 153,583.18

2020 1.025 1.8

2021

2022 13.20

1 2020 5 14,500.00 75

2020 2020 12 3 23,668.20

2020 12

23

2021 1 29

2021

2 2022 5

400,000.00

75

1,500

2022 6

366,054.62

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	11,982.28	8,968.84	7,970.95	6,538.83
	27.93	56.40	56.36	-
	2,548.14	3,731.44	1,641.23	

	2022 1-6	2021	2020	2019
	2,548.14	3,731.44	1,641.23	1,790.24
	402,325.05	284,267.73	158,996.70	61,300.04
/	0.63%	1.31%	1.03%	2.92%

	2022 1-6	2021	2020	2019
	2,548.14	3,731.44	1,641.23	1,790.24
	45.00	1,189.07	-	-
( )	-	272.18	1,539.61	-
	2,593.14	5,192.69	3,180.84	1,790.24
	402,325.05	284,267.73	158,996.70	61,300.04
/	0.64%	1.83%	2.00%	2.92%

2019-2021

2022

2022 5

400,000 A

2022 5

26

397,800



2

3

4

5

**2**

1

2

3

4

2019

2020

2021

2022 6 30  
2022

8

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	66,187.41	44,797.02	32,573.29	33,856.29
	30,606.97	58,901.23	38,783.84	-
	<b>96,794.38</b>	<b>103,698.26</b>	<b>71,357.13</b>	<b>33,856.29</b>

33,856.29

71,357.13      103,698.26      96,794.38

90

75

75

39.48% 37.38%

34.56% 46.95%

<b>2022 6 30</b>					
		9,719.50	10.04%		



		2,600.00	2.51%		
		2,352.66	2.27%		
		2,144.80	2.07%		
		2,100.05	2.03%		
		<b>35,838.97</b>	<b>34.56%</b>		
<b>2020 12 31</b>					
		3,670.51	5.14%		
		3,651.40	5.12%		
		3,108.00	4.36%		
		2,460.76	3.45%		
		2,439.60	3.42%		
		2,383.70	3.34%		
		2,328.80	3.26%		
		2,298.00	3.22%		
		2,259.04	3.17%		
		2,074.00	2.91%		
		<b>26,673.81</b>	<b>37.38%</b>		
		3,226.71	9.53%		
		1,774.07	5.24%		
		1,324.35	3.91%		
		1,229.09	3.63%		
		1,029.21	3.04%		
		1,015.00	3.00%		
		987.20	2.92%		
		959.11	2.83%		
		949.43	2.80%		
		873.39	2.58%		
		<b>13,367.56</b>	<b>39.48%</b>		

**1**

1

2

3

**2**

1

2

2019

2020

2021

2022 6 30

9

2021

1

2

2021

115,760.27

146,962.71

115,955.95

278,933.50

	2022 1-6	2021	2020	2019
	278,933.50	115,955.95	146,962.71	115,760.27
	730,449.13	871,322.81	626,041.78	480,680.40

	19.09%	13.31%	23.47%	24.08%
--	--------	--------	--------	--------

**1**

77.97% 83.47% 81.73% 88.55%

2019-2021

2022

90

75

75

**2**

60~90

**3**

	<b>2022</b>	<b>1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
/		7.40	6.63	4.77	4.75
		49.33	55.07	76.59	76.77

2022 1-6

=2022 1-6

\*2/

**4**

**2022**   **1-6**                      **2021**                      **2020**                      /                      **2019**

81.34%

2022

20.09%

115,760.27      146,962.71      115,955.95  
 278,933.50      5,035.71      8,125.34  
 5,379.99      7,600.45      4.35%    5.53%    4.64%  
 2.72%

1

		2022 9 15 )	
2022 6 30	278,933.50	216,197.11	77.51%
2021 12 31	115,955.95	112,861.70	97.33%
2020 12 31	146,962.71	146,247.33	99.51%
2019 12 31	115,760.27	115,025.25	99.37%

= / \*100%

2022 9 15

99.37% 99.51% 97.33% 77.51%

2022

6

60-90

2

1

97%

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	%	%	%	%
1	276,399.92	114,011.09	143,159.07	114,482.71
	99.09	98.32	97.41	98.90
1-2	1,665.01	1,180.57	3,006.54	350.05
	0.60	1.02	2.05	0.30
2-3	110.07	137.01	79.51	54.30
	0.04	0.12	0.05	0.05
3	758.49	627.27	717.59	873.22
	0.27	0.54	0.49	0.75
	<b>278,933.50</b>	<b>115,955.95</b>	<b>146,962.71</b>	<b>115,760.27</b>
	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

1

3

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	0.10%	0.14%	0.36%	0.34%
	2.72%	4.64%	5.53%	4.35%

22





66%

70%

2021

2021

705.81%

219.18%

218.02%

**3**

2021

2021

84,848.08

2020

71,193.78

2021

2022

2022

2021

89.33%

2022

107.96%

**1**

**2**

	2022 1-6	2021	2020	2019
/	5.96	4.05	7.41	8.10
	61.28	90.03	49.25	45.07

2022 1-6 =2022 1-6 \*2/

2021

2021

2021

2022

	2022 6 30			2021 12 31		
	61,713.27	-	-	118,917.92	-	-
	25,918.52	502.31	1.94%	18,312.86	517.55	2.83%
	9,053.69	-	-	6,085.65	-	-
	53,962.30	455.21	0.84%	85,521.50	673.42	0.79%
	<b>150,647.77</b>	<b>957.52</b>	<b>0.64%</b>	<b>228,837.93</b>	<b>1,190.97</b>	<b>0.52%</b>
	2020 12 31			2019 12 31		
	21,197.88	-	-	24,082.36	-	-
	8,671.16	409.37	4.72%	8,751.38	278.38	3.18%
	4,825.55	-	-	4,632.31	-	-
	13,744.86	90.56	0.66%	11,265.61	91.31	0.81%
	<b>48,439.45</b>	<b>499.93</b>	<b>1.03%</b>	<b>48,731.66</b>	<b>369.69</b>	<b>0.76%</b>

0.76% 1.03%

0.52% 0.64%

1

2021

2022

20

2

3

3-5

4

	2022 6 30		2021 12 31		2020 12 31		2019 12 31	
	42,390.56	78.56%	77,233.26	90.31%	8,728.21	63.50%	6,932.66	61.54%
	2,523.17	4.68%	2,133.11	2.49%	1,368.38	9.96%	1,274.08	11.31%
	5,715.51	10.59%	3,447.44	4.03%	1,863.16	13.56%	1,612.53	14.31%
	3,333.06	6.18%	2,707.69	3.17%	1,785.11	12.99%	1,446.34	12.84%
	<b>53,962.30</b>	<b>100.00%</b>	<b>85,521.50</b>	<b>100.00%</b>	<b>13,744.86</b>	<b>100.00%</b>	<b>11,265.61</b>	<b>100.00%</b>

20

2

DAP

1

	2022 6 30		2021 12 31		2020 12 31		2019 12 31	
1	53,599.41	99.33%	85,119.16	99.53%	13,468.59	97.99%	10,987.83	97.54%
1	362.89	0.67%	402.34	0.47%	276.27	2.01%	277.18	2.46%
	<b>53,962.30</b>	<b>100.00%</b>	<b>85,521.50</b>	<b>100.00%</b>	<b>13,744.86</b>	<b>100.00%</b>	<b>11,265.61</b>	<b>100.00%</b>

1

1

	2022 6 30	2021 12 31	2020 12 31	2019 12 31
	53,962.30	85,521.50	13,744.86	11,265.61
1	98,520.44	97,279.66	19,669.58	12,271.62
	182.57%	113.75%	143.10%	108.93%

5

1

2022

2021

3.68%

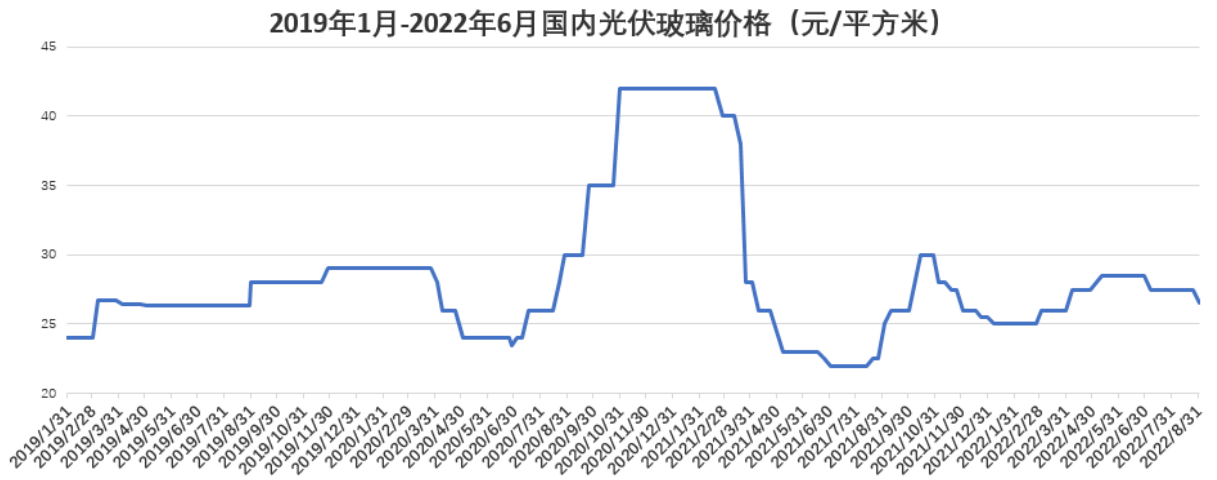
2022

2021

20.27%

2022





6

		2022 1-6	2021	2020	2019
		150,647.77	228,837.93	48,439.45	48,731.66
		175,020.17	250,161.20	86,530.70	45,823.75
		0.64%	0.52%	1.03%	0.76%
		5.96	4.05	7.41	8.10
		7.22	6.14	10.07	12.34

2022 1-6

=2022 1-6

\*2/

EPC

**1**

1

2

3

4

5

**2**

1

2

3



4

2021

5

2019

2020

2021

2022 6 30

**10**

69,226.20

41,564.12

9,318.35

36,315.44

<b>2022 6 30</b>			

9,022.79

21.71%

2019 12 31			
		3,799.31	40.77%
		1,694.37	18.18%
		1,102.24	11.83%
		723.03	7.76%
		269.25	2.89%
		<b>7,588.20</b>	<b>81.43%</b>

		90		
75		75		
	2019	2020	2021	2022
	128.32	154.62	259.24	
190.28				




	165,398.27	100.00%	309,283.61	100.00%	265,955.37	100.00%	151,706.85	100.00%
--	------------	---------	------------	---------	------------	---------	------------	---------

97%

	2022 1-6			2021		
	148,864.87	90.91%	23.02%	254,219.20	82.41%	35.70%
	532.36	0.33%	3.44%	15,285.18	4.95%	38.84%
	3,981.87	2.43%	22.04%	11,695.42	3.79%	30.72%
	5,994.98	3.66%	18.78%	23,488.61	7.61%	33.02%
	4,381.11	2.68%	27.05%	3,802.04	1.23%	57.30%
	163,755.19	100.00%	22.64%	308,490.45	100.00%	35.50%
	2020			2019		
	234,696.15	89.32%	44.91%	123,172.33	83.46%	32.87%
	2,406.76	0.92%	31.81%	2,125.88	1.44%	12.43%
	7,921.55	3.01%	24.26%	9,455.07	6.41%	28.11%
	14,152.11	5.39%	26.67%	9,941.22	6.74%	22.04%
	3,581.90	1.36%	56.16%	2,896.40	1.96%	58.36%
	262,758.48	100.00%	46.54%	147,590.90	100.00%	31.56%

83.46% 89.32% 83.41% 90.91%

6%-15%

1.96% 1.36% 1.23% 2.68%

2021 11 1 2021  
2021  
2020

		2021-2022		2021
		90%		1,050
2010	8,100t/d	49,000t/d	2021	
	5,500t/d	88.75%	43,500t/d	
			2025	
-789.32				

**2**

50%

**3**

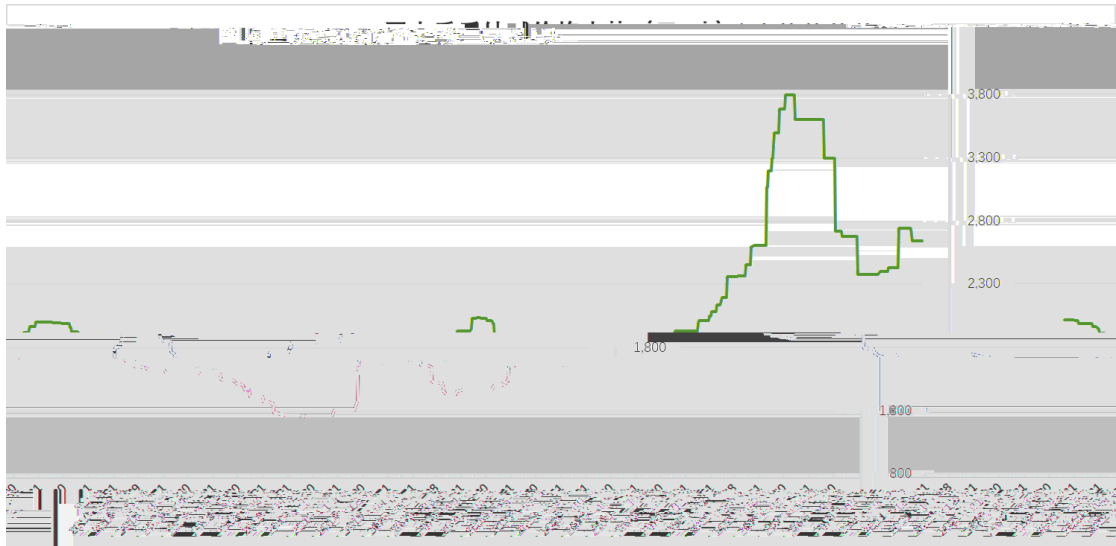






2020 2019 10.40%

1,308.12 / 2019 17.60%



2

3

2022 3

2022 8

7,000 /

1,500 /

4

2019

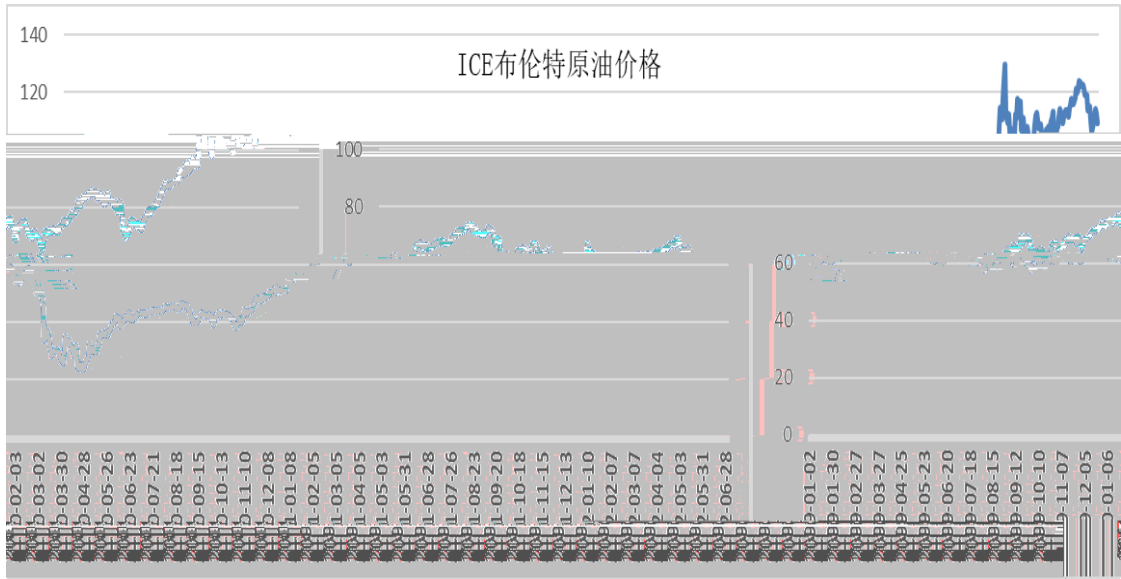
2020

OPEC

2021

2022

OPEC



2020

2019

2021

2022

2021

4

EPC

	2022 1-6	2021	2020	2019
	26.71%	41.11%	49.04%	32.12%
	26.30%	39.85%	49.41%	32.87%

2021

2022

1

2017

5

88.14%

2022

2

2021

13.2% 9.3%

3

		2022	1-6	2021	2020	2019
			4.05%	39.30%	32.08%	12.43%
			-35.25	7.22	19.65	-
	/		1,840.31	2,260.09	1,808.04	1,472.87
			-18.57%	25.00%	22.76%	-

		2022 1-6	2021	2020	2019
	/	1,765.79	1,371.77	1,228.07	1,289.82
		28.56%	12.12%	-4.42%	-
		-13.84%	13.58%	16.23%	-
		-21.41%	-6.36%	3.42%	-

2019 -2021

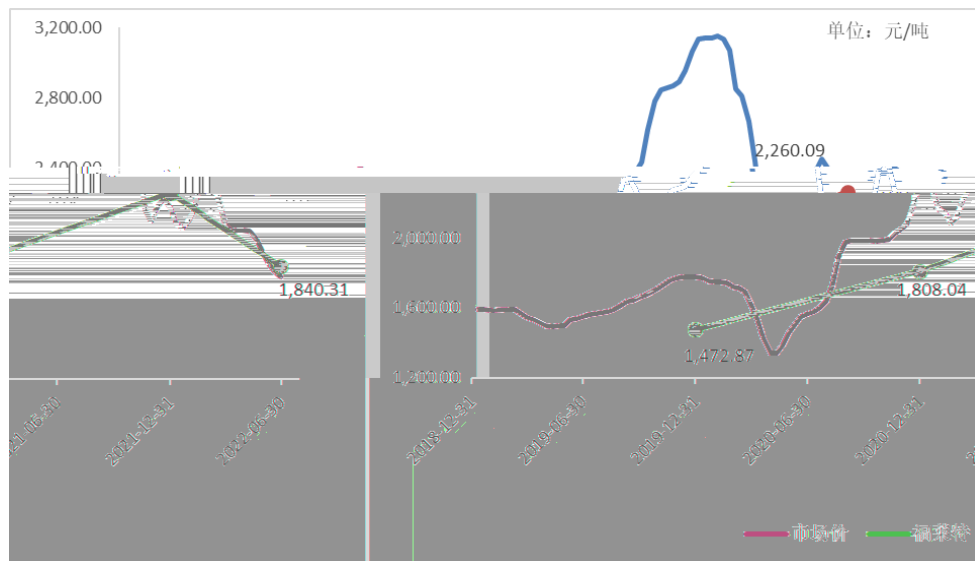
2022

1

22.76% 25.00% -

18.57% 2019-2021

2022



4.8/5mm

2

1,289.82 / 1,228.07 /

1,371.77 / 1,765.79 /

2020 2019 4.79%

2020 2019

1587.50 / 2020 1308.12 / 17.60%

2019 2618.34 / 2020

2111.10 / 19.37% 2022 2021

28.56%

2019-2021

2022

4

	2022	1-6	2021	2020	2019
		34.31%	53.75%	39.21%	29.49%
A		30.89%	36.15%	31.37%	27.41%
		32.60%	44.95%	35.29%	28.45%
		4.05%	39.30%	32.08%	12.43%

1 A  
 2 A 2020  
 2019 2020 2021 2022  
 2020 2022 1-6

3

1

2



2022

A

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**2**

**3**

	<b>2022</b>	<b>1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
		38.93	44.34	37.21	37.59
		31.37	29.34	26.84	29.31
		19.43%	33.83%	27.89%	22.04%
		51.59	47.67	41.61	41.43
		36.46	31.69	30.34	29.79
		29.33%	33.52%	27.09%	28.11%

1

Low-E

2

IKEA International Group

OEM

2020

**4**

	<b>2022</b>	<b>1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
--	-------------	------------	-------------	-------------	-------------

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	730,449.13	871,322.81	626,041.78	480,680.40
	565,050.87	562,039.20	360,086.41	328,973.55
	50,787.28	76,843.93	64,622.76	63,389.25
	109,756.11	238,171.72	186,491.83	84,595.64
	109,739.88	238,021.50	187,390.80	86,267.02
	100,274.79	211,991.93	162,878.38	71,724.37
	100,274.79	211,991.93	162,878.38	71,724.37

**1**

	<b>2022 1-6</b>		<b>2021</b>		<b>2020</b>		<b>2019</b>	
	728,456.84	99.73%	867,366.00	99.55%	622,227.32	99.39%	475,588.67	98.94%
	1,992.30	0.27%	3,956.80	0.45%	3,814.46	0.61%	5,091.73	1.06%
	<b>730,449.13</b>	<b>100.00%</b>	<b>871,322.81</b>	<b>100.00%</b>	<b>626,041.78</b>	<b>100.00%</b>	<b>480,680.40</b>	<b>100.00%</b>

	<b>2022 1-6</b>		<b>2021</b>		<b>2020</b>		<b>2019</b>	
	646,810.21	88.79%	712,163.68	82.11%	522,567.44	83.98%	374,770.37	78.80%
	15,462.26	2.12%	39,353.11	4.54%	7,565.33	1.22%	17,105.28	3.60%
	31,928.20	4.38%	71,140.23	8.20%	53,062.45	8.53%	45,115.45	9.49%
	18,062.65	2.48%	38,074.07	4.39%	32,653.74	5.25%	33,634.61	7.07%
	16,193.52	2.22%	6,634.91	0.76%	6,378.35	1.03%	4,962.96	1.04%
	<b>728,456.84</b>	<b>100.00%</b>	<b>867,366.00</b>	<b>100.00%</b>	<b>622,227.32</b>	<b>100.00%</b>	<b>475,588.67</b>	<b>100.00%</b>

374,770.37      522,567.44      712,163.68      646,810.21  
78.80%   83.98%   82.11%   88.79%

2

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	730,449.13	871,322.81	626,041.78	480,680.40
	565,050.87	562,039.20	360,086.41	328,973.55
	22.64%	35.50%	42.48%	31.56%
	165,398.27	309,283.61	265,955.37	151,706.85
	100,274.79	211,991.93	162,878.38	71,724.37
	13.73%	24.33%	26.02%	14.92%

3

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	<b>4,965.02</b>	<b>8,572.46</b>	<b>4,763.20</b>	<b>25,511.29</b>
	-	-	-	22,790.69
	3,700.85	5,949.00	2,683.32	893.19
	642.10	1,164.98	1,056.35	897.48
	<b>12,639.96</b>	<b>22,177.87</b>	<b>17,234.90</b>	<b>12,149.86</b>
	6,732.40	9,109.03	6,977.18	5,808.77

1492.51

	<b>25,505.46</b>	<b>40,841.75</b>	<b>28,471.78</b>	<b>20,415.16</b>
	5,581.34	8,109.84	5,896.66	5,464.39
	16,513.53	28,358.50	19,158.43	12,819.35
	<b>7,676.84</b>	<b>5,251.84</b>	<b>14,152.87</b>	<b>5,312.95</b>
	12,010.21	9,025.24	8,027.32	6,538.83

1

2021 11 1 2021

2020

22,790.69 25,422.28 32,995.95 22,879.55

2

12,149.86 17,234.90

22,177.87 12,639.96 2.53%

2.75% 2.55% 1.73%

3

4

4

	<b>2022 1-6</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	<b>4,086.84</b>	<b>5,833.18</b>	<b>2,547.12</b>	<b>3,018.94</b>
	<b>-2,863.19</b>	<b>2,355.46</b>	<b>-2,991.50</b>	<b>-1,281.66</b>
	-2,863.19	2,350.46	-2,996.50	-1,271.66
	<b>-672.35</b>	<b>-1,020.22</b>	<b>-7,178.35</b>	<b>-1,469.79</b>
	-	-	-6,866.53	-1,225.35
	-672.35	-1,020.22	-311.81	-244.44
	<b>9,465.10</b>	<b>26,029.57</b>	<b>24,512.43</b>	<b>14,542.65</b>

1

2

2021

2,355.46

2020

2021

2020

31,006.76

2,621.57

3

2020

8

4

2019-2021  
2018

2022 20.48%

1 2021

2021 3

2021

2022 1-6 2021 1-6 16.44% 2

2022 1-6

	2022 1-6		2021		2020		2019
	100,274.79	-20.48%	211,991.93	30.15%	162,878.38	127.09%	71,724.37
	261,586.43	-34.31%	682,621.21	14.38%	596,825.96	91.03%	312,419.90

2022 2022 2021

2019-2021  
2018

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EPC

2



2022

**1**

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2

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1

2

2019

2020

2021

2022

2022

2022

**12**

**1**

1

2020 2

2

2020 6

30%

2

2020 6

1

2

3

4

1

2

5

6

2022 6 30

1		70,000.00		
2		5,352.32		
3		11,431.51		
4		7,426.95	40% 35% 4.53	
5		107,136.86		

1

2022 6 30

70,000

2

2022 6 30

5,352.32

3

2022 6 30

11,431.51

4

2022 6 30

7,426.95

1		5,455.39	4.53%			
2		921.56	40%			
3		1,050.00	35%			
		<b>7,426.95</b>				

1

24

2020 6 24

H

H 6,250,000

2021 6

2021	2022	1-6
19,379.42	11,368.15	

2

2020	1	21	40%
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2020	2021	2022	1-6
10,686.05		19,747.47	12,348.66

3

2020	4	17
------	---	----

2022 6 30

2022 6 30

0

1,320,022.69

1,320,022.69

195

150

/

2020 6

24

5



	/	%	

	/	%		
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	
		100.00	-	

	/	%		
	(	100.00	-	
	)	-	100.00	
		-	100.00	
		-	100.00	
		-	100.00	
		-	100.00	
		-	100.00	
		-	100.00	

	/	%		
	( )	95.10	-	
		45.00	-	
		40.00	-	
		5.56	-	
		-	35.00	
		-	4.53	

	/	%		
	***			

**1**

1

2020

2

3

4

5

**2**

1

2      2022   6   30

3

4

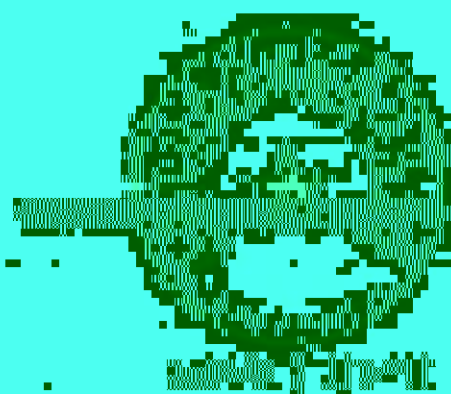
(2020      )

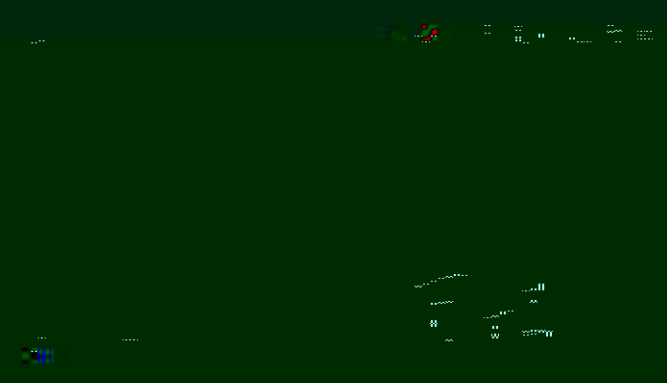
2022

2022

(本页无正文, 为《关于福莱特玻璃集团股份有限公司 2022 年度利润分配预案》

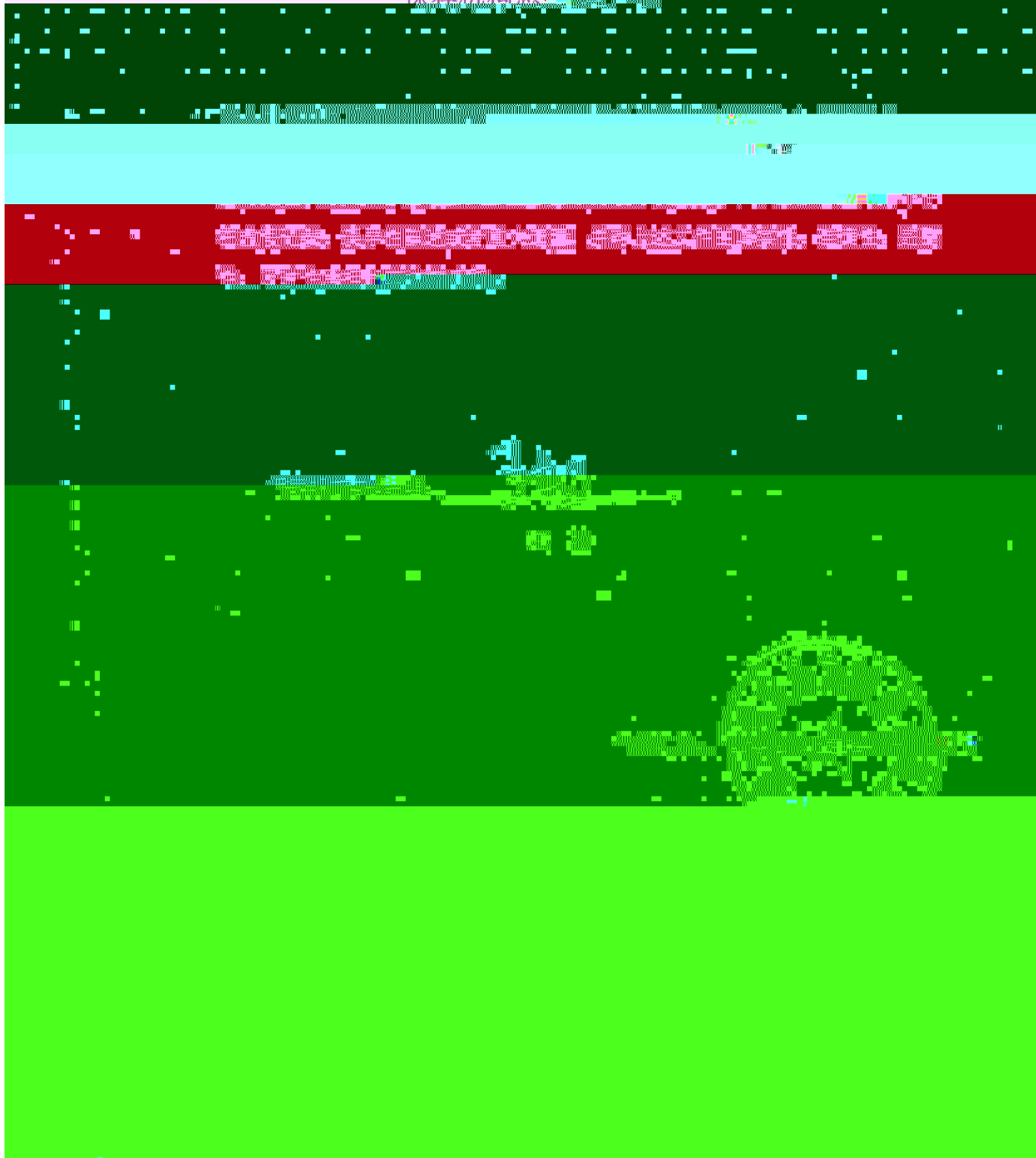
的签字盖章页)







# 乌鲁木齐经济技术开发区 “生态+”模式



## 保荐机构董事长声明

本人已认真阅读福莱特玻璃集团股份有限公司本次非公开发行 A 股股票反馈意见回复的全部内容，了解报告涉及问题的核查过程、保荐机构的内核和风险控制流程，确认保荐机构按照勤勉尽责原则履行核查程序，本反馈意见回复不存在虚假记载、误导性陈述或者重大遗漏，并对上述文件的真实性、准确性、完整性、及时性承担相应法律责任。

保荐机构董事长：\_\_\_\_\_

